

*Stephen A. Walsh*  
*17 Hedding Avenue*  
*So. Hamilton, Massachusetts 01982*

October 8, 2010

ATTN: Mr. Eric Loiacano, Principal  
The Sovereign Group  
12 Blackburn Center  
Gloucester, MA 01930

Dear Eric:

It was just a little less than a year ago that we contacted KBS Modular Homes in Maine and they gave us your name as a local general contractor who works well with them. Right from that first meeting we had laying out our goals and objectives you and Jay McNiff were most helpful guiding us along the way.

We came in with a rough floor plan on one piece of 8 ½ x 11 piece of paper and you took it from there. Your timeliness and effectiveness in coordinating our wishes with KBS were most helpful; especially, in converting a layperson's desires to an engineers/designers language. And you, Jay and Lauri provided immeasurable help in the selection of the home fixtures, counters, and floor coverings.

Then there was the coordination of efforts with the existing house demolition crew, tree removal people, site excavation, site and septic engineer, septic system installer, utility companies, carpenters, plumbers, heating installers, electrician, and I guess the list could go on and on. You were there for us through the whole process advising, asking questions and making suggestions along the way. Some items were big issues....others rather small and perhaps insignificant but large or small we had a good working relationship through the whole process.

So now that we have been living in the house for several months we just wanted to say *Thank You* to you and the Sovereign team for bearing with us in getting the whole job done.

Sincerely,



Carolyn & Stephen Walsh